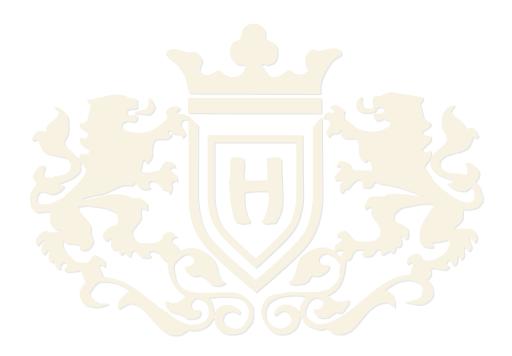


Your Trust, Our Assurance

Half Yearly Report June 2014 (Un-audited)



# **Century Insurance at a Glance**

- Century Insurance is a Lakson Group Company.
- Operating since 1989, dealing in all areas of general insurance business.
- One of the premier general insurance companies of Pakistan.
- Rated "A+" with a stable outlook by JCR VIS, signifying a 'high capacity to meet policyholders' and contractual obligations'.
- Total equity in excess of Rs. 1.1 billion.
- Twice awarded 'Top 25 Companies Award' by the Karachi Stock Exchange.
- Very strong reinsurance treaty arrangements with highly rated international reinsurers.
- Broad client base consisting of individuals as well as some of the most prestigious local and multinational companies.

# **Contents**

- 02 Vision & Mission
- 03 Corporate Information
- 04 Directors' Review
- 06 Auditors' Review Report
- 08 Balance Sheet
- 10 Profit and Loss Account
- 11 Statement of Comprehensive Income
- 12 Statement of Changes in Equity
- 13 Statement of Cash Flows
- 15 Statement of Premiums
- 16 Statement of Claims
- 17 Statement of Expenses
- 18 Statement of Investment Income
- 19 Notes to the Financial Statements

# **Our Vision**

To be an organization known for integrity and ethical behavior and fully dedicated to our Clients, Business Partners, Shareholders and Employees, providing exceptional quality service and committed to achieving excellence in all areas of our operations.

Our motto: "Customer satisfaction is management's top priority"

# **Our Mission**

- To become a company of choice for our valued Clients, Stockholders and Employees.
- To maximize growth and profitability of the Company and provide excellent financial returns to its valued Shareholders.
- The Company culture to be known for Integrity and Ethical behavior.
- The Company to be known as one of the best insurance companies of the country.

# **Corporate Information**

### **Board of Directors**

Mr. Igbal Ali Lakhani - Chairman

Mr. Zulfigar Ali Lakhani

Mr. Amin Mohammed Lakhani

Mr. Tasleemuddin Ahmed Batlay

Mr. A. Aziz H. Ebrahim

Mr. Mohammad Hussain Hirji - Chief Executive

Mr. Khalid Rafi (effective from April 30, 2014)

Mr. Mansoor Ahmed (up to April 30, 2014)

### Advisor

Mr. Sultan Ali Lakhani

# **Chief Financial Officer**

Mr. Sabza Ali Pirani

### Company Secretary

Mr. Mansoor Ahmed

### **Audit Committee**

Mr. Khalid Rafi (Chairman)

Mr. Zulfiqar Ali Lakhani

Mr. Amin Mohammed Lakhani

Mr. Tasleemuddin Ahmed Batlay

### **Underwriting Committee**

Mr. Tasleemuddin Ahmed Batlay (Chairman)

Mr. Mohammad Hussain Hirii

Mr. Afzal-ur-Rahman

### Claim Settlement Committee

Mr. Amin Mohammed Lakhani (Chairman)

Mr. Mohammad Hussain Hirji

Mr. Afzal-ur-Rahman

### Reinsurance & Co-Insurance Committee

Mr. Zulfiqar Ali Lakhani (Chairman)

Mr. Mohammad Hussain Hirji

Mr. Afzal-ur-Rahman

Ms. Madiha Khalid

# Human Resource & Remuneration Committee

Mr. Amin Mohammed Lakhani (Chairman)

Mr. Tasleemuddin Ahmed Batlay

Mr. Mohammad Hussain Hirji

### **External Auditors**

M/s. Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

### **Shares Registrar**

M/s. FAMCO Associates (Pvt) Ltd. 8-F, Next to Hotel Faran, Nursery,

Block-6, P.E.C.H.S., Shahra-e-Faisal,

Karachi.

Tel: (021) 34380101-2

Fax: (021) 34380106

Email: info.shares@famco.com.pk Website: www.famco.com.pk

### Bankers

Allied Bank Limited

Bank Al-Habib Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

HSBC Bank Middle East Limited

JS Bank Limited

MCB Bank Limited

National Bank of Pakistan

NIB Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

# Registered & Corporate Office

Lakson Square, Building No. 2, Sarwar Shaheed Road. Karachi-74200.

### **Head Office**

11th Floor, Lakson Square, Building No. 3, Sarwar Shaheed Road, Karachi-74200.

Website: www.cicl.com.pk

**UAN:** 111-111-717

NTN: 0710008-6

# **Directors' Review**

On behalf of the Board of Directors, I am pleased to present to you the un-audited financial statements for the half year ended June 30, 2014.

# General Review

The overall performance of the Company has improved in the first half of 2014 as compared to the same period in 2013. Gross premium is up by Rs. 60 million (17%) and net premium is also up by Rs. 49 million (35%). Underwriting profit has increased by Rs. 12 million (32%) resulting in an Earnings per share of Rs. 1.54.

# Operating Results

The comparative financial highlights for the half year ended June 30, 2014 and 2013 are presented below:-

Rupees in millions	30 June	30 June	Increase / (E	Decrease)
(except for EPS)	2014	2013	Amount	%
Gross written premium	414	354	60	17
Net premium	190	141	49	35
Underwriting profit	49	37	12	32
Investment & other income	71	72	(1)	(1)
Profit before tax	73	69	4	6
Profit after tax	70	67	3	4
Total assets	1,950	1,772	178	10
Paid-up capital	457	457	-	-
Total equity	1,114	1,033	81	8
Earnings per share (EPS) Rs.	1.54	1.46	0.08	5

As compared to HY13, the gross premium from Fire class of business has increased by Rs. 11 million (6%), Marine by Rs. 5 million (8%), Motor by Rs. 13 million (16%), Health by Rs. 26 million (225%) and Miscellaneous by Rs. 6 million (20%).

Also, during the period under review, the Company has recorded investment and other income of Rs. 71 million as compared to Rs. 72 million in HY13. Your Company will continue to place special emphasis on generating a significant portion of its investment income from sustainable sources such as fixed income and dividends.

# Future Outlook

The management is making concerted efforts to increase market share and profitability and the business of the Company is expected to continue to grow at a steady pace. The Company started offering health insurance in 2013 with cashless services being offered through a wide network of hospitals throughout the country and this has been a source of considerable growth in premium income. We shall continue to strive to identify new and innovative products, expand the branch network to serve clients in new cities and recruit, train and motivate sales staff so as to maintain the momentum of profitable growth. We are hopeful that this will result in improved sustainability and enhanced shareholders' equity in the future.

# Acknowledgments

The Directors would like to express their gratitude and appreciation for the support provided by our valued reinsurers. We also thank our shareholders, who continue to place their trust and confidence in the Company and assure them of our best efforts to ensure optimum utilization of their investment in the Company.

Finally, the Directors wish to place on record their appreciation of the devotion, loyalty and hard work of the management and members of the staff that have contributed towards the growth of the Company and success of its operations.

İqbal Ali Lakhani Chairman

Karachi: August 19, 2014



Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakistan

Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 eyfrsh.khi@pk.ey.com ey.com/pk

# Auditor's Report to Members on Review of Interim Financial Information

# Introduction

We have reviewed the accompanying

- i. condensed interim balance sheet;
- ii. condensed interim profit and loss account;
- iii. condensed interim statement of comprehensive income;
- iv. condensed interim statement of changes in equity;
- v. condensed interim statement of cash flows;
- vi. condensed interim statement of premiums;
- vii. condensed interim statement of claims;
- viii. condensed interim statement of expenses; and
- ix. condensed interim statement of investment income

and notes to the financial statements of Century Insurance Company Limited for the six-month period ended 30 June 2014 (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the International Standards on Auditing and consequently does not enable us to obtain assurance that we would



A member firm of Ernst & Young Global Limited



become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Chartered Accountants

Engagement Partner: Shabbir Yunus

Date: August 19, 2014

Karachi

# **Condensed Interim Balance Sheet**

As at June 30, 2014

	(Un-audited) June 30, 2014	(Audited) December 31, 2013
Note		pees)
Share capital and reserves Authorised share capital [50,000,000 (31 December 2013: 50,000,000) Ordinary shares of Rs.10 each]	500,000,000	500,000,000
Paid-up share capital Retained earnings Reserves	457,243,660 283,247,484 373,024,260 1,113,515,404	457,243,660 281,338,081 373,024,260 1,111,606,001
Underwriting provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned Total underwriting provisions	139,617,992 281,499,887 43,321,432 464,439,311	137,310,372 221,969,685 30,577,853 389,857,910
Creditors and accruals  Premiums received in advance  Amount due to other insurers / reinsurers  Accrued expenses  Other creditors and accruals  7	1,219,973 233,235,323 4,108,839 130,929,823 369,493,958	556,745 135,283,314 4,949,864 95,303,875 236,093,798
Other liabilities Unclaimed dividend	2,327,975	1,371,364
TOTAL LIABILITIES	836,261,244	627,323,072
TOTAL EQUITY AND LIABILITIES	1,949,776,648	1,738,929,073
CONTINGENCIES AND COMMITMENTS 8		

		June 30, 2014	December 31, 2013
1	Note	(Rup	pees)
Cash and bank deposits			
Cash and other equivalents		793,755	770,881
Current and other accounts		50,069,866	104,506,846
		50,863,621	105,277,727
Investments	9	1,167,063,647	1,112,661,320
Deferred taxation		4,754,212	3,519,347
Current assets - others			
Premiums due but unpaid		263,108,172	119,497,864
Amount due from other insurers / reinsurers		65,155,471	81,790,907
Reinsurance recoveries due but unpaid		40,460,484	26,000,087
Salvage recoveries accrued Accrued investment income		3,755,000	3,580,000
Reinsurance recoveries against outstanding claims	_	2,334,247 70,692,419	2,500,343 63,273,974
Taxation - net	5	18,450,044	16,975,981
Deferred commission expense		31,115,399	21,299,627
Prepayments		175,887,274	126,287,945
Sundry receivables	10	6,960,097	9,168,596
		677,918,607	470,375,324
Fixed assets Tangible and intangible	11		
Office improvement		5,807,336	4,789,286
Furniture and fixtures		5,651,928	4,078,998
Office equipment		3,514,833	3,871,049
Computer and related accessories		1,104,275	1,053,902
Motor vehicles		30,249,173	31,446,199
Capital work-in-progress		2,849,000	1,855,905
Computer software		16	16
		49,176,561	47,095,355
TOTAL ASSETS		1,949,776,648	1,738,929,073

(Un-audited)

(Audited)

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Profit and Loss Account (Un-Audited)** For the three and six months period ended June 30, 2014

			Three mont	ths period ende	d June 30, 2014		
	Fire and property	Marine aviation and transport	Motor	Health	Miscellaneous	June 30, 2014 Aggregate	June 30, 2013 Aggregate
Revenue account				(Rupees)			
Net premium revenue Net claims Management expenses Net commission Underwriting result	7,689,170 (1,003,929) (14,557,217) 5,027,586 (2,844,390)	23,829,870 (6,407,214) (3,005,560) (1,768,870) 12,648,226	35,911,835 (12,461,636) (2,932,165) (2,979,084) 17,538,950	23,732,396 (20,709,809) (3,109,283) (468,355) (555,051)	4,909,521 (3,449,944) (1,549,998) 241,342 150,921	96,072,792 (44,032,532) (25,154,223) 52,619 26,938,656	73,072,320 (32,052,651) (20,334,084) 1,369,812 22,055,397
Net investment income Return on bank accounts Other income - net General and administration expenses Share of (loss) / profit of associates - net Profit before tax						42,087,373 1,179,193 366,618 (23,452,773) (728,794) 46,390,273	45,035,986 1,247,494 79,828 (20,040,894) 807,063 49,184,874
Taxation – net						(2,456,856)	(1,112,396)
Profit after tax						43,933,417	48,072,478
Earnings per share of Rs.10 each - basic a	and diluted	(note 13	3)			0.96	1.05
			Six month	s period ended	June 30, 2014	1 00	
	Fire and property	Marine aviation and transport	Motor	Health	Miscellaneous	June 30, 2014 Aggregate	June 30, 2013 Aggregate
Revenue account				(Rupees)			
Net premium revenue Net claims Management expenses Net commission Underwriting result	11,648,820 (3,725,227) (20,768,752) 11,818,841 (1,026,318)	46,820,813 (10,815,374) (7,811,928) (3,239,023) 24,954,488	74,980,119 (37,330,945) (10,591,255) (6,052,046) 21,005,873	44,595,084 (38,072,395) (4,242,238) (855,848) 1,424,603	12,371,515 (5,911,393) (4,007,513) 458,767 2,911,376	190,416,351 (95,855,334) (47,421,686) 2,130,691 49,270,022	140,975,252 (67,424,606) (40,751,974) 3,962,132 36,760,804
Net investment income Return on bank accounts Other income - net General and administration expenses Share of profit of associates - net Profit before tax						68,203,938 2,228,765 655,373 (47,454,042) 6,199 72,910,255	68,620,477 2,596,487 85,631 (40,301,370) 1,073,539 68,835,568
Taxation – current – deferred						(3,837,961) 1,234,865 (2,603,096)	(2,428,365) 181,106 (2,247,259)
Profit after tax						70,307,159	66,588,309
Profit and loss appropriation account Balance at commencement of the period Profit after tax for the period Other comprehensive income - share in associates' reserves Final cash dividend of Rs.1.50 (15%) for the year ended December 31, 2013 [Rs.1.25 (12.5%) for the year ended Dec		2]				281,338,081 70,307,159 188,974 (68,586,730)	192,682,416 66,588,309 154,361 (57,155,458)
Balance of unappropriated profit at end of	the period					283,247,484	202,269,628
Earnings per share of Rs.10 each - basic a	and diluted	(note 13	3)			1.54	1.46

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman

Tasleemuddin Ahmed Batlay Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Comprehensive Income (Un-Audited)**

For the three and six months period ended June 30, 2014

	Three months	s period ended	Six months period ended		
	June 30,	June 30,	June 30,	June 30,	
	2014	2013	2014	2013	
		(Rup	ees)		
Profit after tax for the period	43,933,417	48,072,478	70,307,159	66,588,309	
Other comprehensive income					
- Share in associates' reserve	101,507	(170,089)	188,974	154,361	
Total comprehensive income for the period	44,034,924	47,902,389	70,496,133	66,742,670	

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Changes in Equity (Un-Audited)**

For the six months period ended June 30, 2014

	Oriaro oupital	Share capital Reserves				Total
	Issued,	Capital reserves	Revenu	ie reserves	Total reserves	
	subscribed and paid-up	Share premium	General reserve	Retained earnings		
Balance as at January 01, 2013	457,243,660	254,024,260	119,000,000	192,682,416	565,706,676	1,022,950,336
Changes in equity for the six months						
period ended June 30, 2013						
Profit after tax for the period	-	-	-	66,588,309	66,588,309	66,588,309
Other comprehensive income						
- share in associates' reserve	-	-	-	154,361	154,361	154,361
Total comprehensive income for the period	-	-	-	66,742,670	66,742,670	66,742,670
Final cash dividend of Rs.1.25 (12.5%) for						
the year ended December 31, 2012	-	-	-	(57,155,458)	(57,155,458)	(57,155,458)
Balance as at June 30, 2013	457,243,660	254,024,260	119,000,000	202,269,628	575,293,888	1,032,537,548
Balance as at January 01, 2014	457,243,660	254,024,260	119,000,000	281,338,081	654,362,341	1,111,606,001
Changes in equity for the six months						
period ended June 30, 2014						
Profit after tax for the period	-	-	-	70,307,159	70,307,159	70,307,159
Other comprehensive income						
- share in associates' reserve	-	-	-	188,974	188,974	188,974
Total comprehensive income for the period	-	-	-	70,496,133	70,496,133	70,496,133
Final cash dividend of Rs.1.50 (15%) for						
the year ended December 31, 2013	=	=	-	(68,586,730)	(68,586,730)	(68,586,730)
Balance as at June 30, 2014	457,243,660	254,024,260	119,000,000	283,247,484	656,271,744	1,113,515,404

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Cash Flows (Un-Audited)**

June 30,

2014

June 30,

2013

For the six months period ended June 30, 2014

	(Rup	ees)
Operating cash flows		
(a) Underwriting activities		
Premiums received	286,989,509	233,948,229
Reinsurance premiums paid	(84,387,186)	(128,366,503)
Claims paid	(147,314,340)	(95,862,217)
Reinsurance and other recoveries received	27,613,945	40,634,159
Commissions paid	(29,960,165)	(29,534,394)
Commissions received	21,048,386	23,006,532
Net cash inflow from underwriting activities	73,990,149	43,825,806
(b) Other operating activities		
Income tax paid	(5,312,024)	(1,487,636)
General management expenses paid	(98,925,057)	(80,240,242)
Other operating receipts	26,936,709	24,996,170
Net cash outflow from other operating activities	(77,300,372)	(56,731,708)
Total cash outflow from all operating activities	(3,310,223)	(12,905,902)
Investment activities		
Profit / return received	5,332,980	6,648,455
Dividends received	2,567,000	6,491,000
Payments for investments	(553,964,877)	(374,121,361)
Proceeds from disposal of investments	568,262,900	427,022,691
Fixed capital expenditure	(10,175,905)	(6,213,651)
Proceeds from disposal of fixed assets	4,504,138	23,515
Total cash inflow from investing activities	16,526,236	59,850,649
Financing activities - dividends paid	(67,630,119)	(56,502,237)
Net cash outflow from all activities	(54,414,106)	(9,557,490)
Cash at beginning of the period	104,577,727	89,819,659
Cash at end of the period	50,163,621	80,262,169

# **Condensed Interim Statement of Cash Flows (Un-Audited)**

June 30

June 30

For the six months period ended June 30, 2014

	ourio oo,	danc do,
	2014	2013
Reconciliation to profit and loss account	(Rup	oees)
Operating cash flows	(3,310,223)	(12,905,902)
Depreciation / amortisation expense	(4,201,537)	(3,787,200)
Profit on disposal of fixed assets	602,376	23,515
Profit on disposal of investments	68,363,006	57,265,384
Dividend income	2,442,000	6,477,000
Investment and other income	6,007,847	12,923,016
Increase in assets other than cash	208,385,251	156,741,169
Increase in liabilities other than running finance	(207,981,561)	(150,148,673)
Profit after taxation	70,307,159	66,588,309

### Definition of cash

Cash comprises of cash in hand, policy stamps, bond papers, cheques in hand, bank balances and other deposits which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

# Cash for the purposes of the Statement of Cash Flows consists of:

# Cash and bank deposits

Cash and other equivalents

	_	
_	( )20	h

- Policy stamps and bond papers in hand

# Current and other accounts

- Current accounts \*
- Savings accounts

598,712	96,188
793,755 9	88,993
2,487,474 3,44	96,352
46,882,392 75,7	76,824
49,369,866 79,2	73,176
50,163,621 80,2	62,169

\* This does not include local currency account with a lien amounting to Rs.0.7 million (June 30, 2013: Rs.0.7 million), with a commercial bank for letters of credit arranged through the bank for securing claims arising outside Pakistan.

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim

# **Condensed Interim Statement of Premiums (Un-Audited)**

For the three and six months period ended June 30, 2014

### Business underwritten inside Pakistan

						oo monano pono	d ended June 3	0, 2014			
		Premiums	Unearnec	d premium	Premiums	Reinsurance	Prepaid re	insurance	Reinsurance	Net premiu	m revenue
		written	resi	erve	earned	ceded	prem	iium	expenses	June 30,	June 30,
Clas	SS		Opening	Closing			Opening	Closing		2014	2013
						····· (l	Rupees)				
Dire	ct and facultative										
1.	Fire and property damage	136,760,226	73,814,068	151,199,410	59,374,884	125,672,159	71,926,785	145,913,230	51,685,714	7,689,170	6,387,165
2.	Marine, aviation and transport	33,767,414	9,582,217	10,189,575	33,160,056	9,557,388	4,034,181	4,261,383	9,330,186	23,829,870	22,167,906
3.	Motor	37,604,727	70,919,474	67,829,952	40,694,249	4,304,061	5,281,787	4,803,434	4,782,414	35,911,835	31,202,249
4.	Health	28,906,535	24,161,003	29,335,142	23,732,396	-	-	-		23,732,396	10,193,105
5.	Miscellaneous	17,380,957	21,353,523	22,945,808	15,788,672	10,375,658	18,951,443	18,447,950	10,879,151	4,909,521	3,121,895
J.											
5.	Grand total	254,419,859	199,830,285	281,499,887	172,750,257	149,909,266	100,194,196	173,425,997	76,677,465	96,072,792	73,072,320
5.		Premiums	Unearned	d premium	Si Premiums	ix months period Reinsurance	ended June 30 Prepaid re	, 2014 insurance	Reinsurance	Net premiu	
	Grand total		Unearnec resi	d premium erve	Si	ix months period	ended June 30 Prepaid re prem	, 2014 insurance iium		Net premiu June 30,	m revenue June 30,
Class	Grand total	Premiums	Unearned	d premium	Si Premiums earned	ix months period Reinsurance	ended June 30 Prepaid re prem Opening	, 2014 insurance iium Closing	Reinsurance	Net premiu	m revenue
Clas	Grand total	Premiums	Unearnec resi	d premium erve	Si Premiums earned	ix months period Reinsurance ceded	ended June 30 Prepaid re prem Opening Rupees)	, 2014 insurance iium Closing	Reinsurance expenses	Net premiu June 30, 2014	m revenue June 30, 2013
Clas	Grand total	Premiums written	Unearnec resi	d premium erve Closing	Si Premiums earned	ix months period Reinsurance ceded	ended June 30 Prepaid re prem Opening	, 2014 insurance iium Closing	Reinsurance	Net premiu June 30,	m revenue June 30,
Clas	Grand total  ss  cct and facultative  Fire and property	Premiums written	Unearnec resi Opening	d premium erve Closing	Si Premiums earned	ix months period Reinsurance ceded(I	ended June 30 Prepaid re prem Opening Rupees)	, 2014 insurance iium Closing	Reinsurance expenses	Net premiu June 30, 2014	m revenue June 30, 2013
Class Direct	Grand total ss ss ct and facultative Fire and property damage Marine, aviation	Premiums written	Unearnec resi Opening 96,158,457	d premium erve Closing	Si Premiums earned	ix months period Reinsurance ceded	ended June 30 Prepaid re prem Opening Rupees) 93,973,352	, 2014 insurance iium Closing	Reinsurance expenses	Net premiu June 30, 2014	m revenue June 30, 2013  12,623,848  39,713,193
Class Direct 1.	Grand total  ss  ct and facultative  Fire and property damage  Marine, aviation and transport	Premiums written  181,205,613  68,158,412	Unearned resi Opening 96,158,457 8,609,854 58,066,030	d premium erve Closing 151,199,410 10,189,575	Si Premiums earned	x months period Reinsurance ceded	ended June 30 Prepaid re prem Opening Rupees)  93,973,352  5,266,928	, 2014 insurance inium Closing  145,913,230  4,261,383	Reinsurance expenses 114,515,840 19,757,878	Net premiu June 30, 2014 11,648,820 46,820,813	m revenue June 30, 2013
Class Direct 1.	Grand total  ss  ct and facultative  Fire and property damage  Marine, aviation and transport  Motor	Premiums written  181,205,613  68,158,412  92,407,806	Unearnec resires Opening 96,158,457 8,609,854 58,066,030 36,917,060	d premium erve Closing  151,199,410  10,189,575  67,829,952	Sin Premiums earned 126,164,660 66,578,691 82,643,884	x months period Reinsurance ceded	ended June 30 Prepaid re prem Opening Rupees)  93,973,352  5,266,928	, 2014 insurance inium Closing  145,913,230  4,261,383	Reinsurance expenses 114,515,840 19,757,878	Net premiu June 30, 2014 11,648,820 46,820,813 74,980,119	m revenue June 30, 2013  12,623,848  39,713,193  63,442,570

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Claims (Un-Audited)**

For the three and six months period ended June 30, 2014

### Business underwritten inside Pakistan

						e months period					
		Claims	Outstandir		Claims	Reinsurance	Reinsurance		Reinsurance	Net claims	
		paid	Opening	Closing	expenses	and other	recoveries in		and other	June 30,	June 30,
						recoveries	outstandin	g claims	recoveries	2014	2013
Class	3					received	Opening	Closing	revenue		
						(Rup	oees)				
Direc	t and facultative										
1.	Fire and property damage	6,769,185	27,491,109	26,352,579	5,630,655	5,603,606	22,614,704	21,637,824	4,626,726	1,003,929	(620,36
2.	Marine, aviation and transport	8,024,711	14,753,815	18,485,972	11,756,868	4,509,999	6,978,658	7,818,313	5,349,654	6,407,214	3,584,6
3.	Motor	30,761,289	48,060,078	34,134,700	16,835,911	6,165,475	4,439,450	2,648,250	4,374,275	12,461,636	16,170,8
4.	Health	23,571,693	16,878,295	14,016,411	20,709,809	-	3,514,530	3,514,530		20,709,809	10,809,7
5.	Miscellaneous	4,684,793	43,234,731	46,628,330	8,078,392	2,744,166	33,189,220	35,073,502	4,628,448	3,449,944	2,107,7
	Grand total	73,811,671	150,418,028	139,617,992	63,011,635	19,023,246	70,736,562	70,692,419	18,979,103	44,032,532	32,052,6
		Ol :	0.1.1			months period e				N	
		Claims	Outstandir		Claims	Reinsurance	Reinsurance		Reinsurance	Net claims	
		paid	Opening	Closing	expenses	and other	recoveries in		and other	June 30,	June 30,
						recoveries	outstandin	0	recoveries	2014	2013
Class	3					received	Opening	Closing	revenue		
						(Rup	000s)				
Direc	t and facultative										
1.	Fire and property damage	19,504,349	23,326,872	26,352,579	22,530,056	13,351,351	16,184,346	21,637,824	18,804,829	3,725,227	4,276,8
2.	Marine, aviation and transport	15,786,823	15,435,113	18,485,972	18,837,682	6,848,172	6,644,177	7,818,313	8,022,308	10,815,374	7,809,6
3.	Motor	59,504,877	42,246,940	34,134,700	51,392,637	15,761,892	4,348,450	2,648,250	14,061,692	37,330,945	35,731,1
4.	Health	37,437,983	13,381,999	14,016,411	38,072,395		3,514,530	3,514,530		38,072,395	15,523,6
5.	Miscellaneous	15,080,308	42,919,448	46,628,330	18,789,190	10,386,766	32,582,471	35,073,502	12,877,797	5,911,393	4,083,2
	Grand total	147,314,340	137,310,372	139,617,992	149,621,960	46,348,181	63,273,974	70.692.419	53,766,626	95,855,334	67,424.6

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Expenses (Un-Audited)**

For the three and six months period ended June 30, 2014

### Business underwritten inside Pakistan

					Three month	ns period ended	June 30, 2014			
		Commission	Deferred or		Net	Other	Underwriting	Commission		iting expense
Clas	SS	paid or payable	Opening	Closing	commission expenses	management expenses	expenses	from reinsurers*	June 30, 2014	June 30, 2013
						(Rupees)				
Dire	ct and facultative									
1.	Fire and property damage	18,310,114	10,625,704	20,513,765	8,422,053	14,557,217	22,979,270	13,449,639	9,529,631	8,537,908
2.	Marine, aviation and transport	4,883,193	1,429,541	1,503,747	4,808,987	3,005,560	7,814,547	3,040,117	4,774,430	3,849,802
3.	Motor	3,110,635	5,764,296	5,873,176	3,001,755	2,932,165	5,933,920	22,671	5,911,249	4,071,327
4.	Health	484,560	669,809	686,014	468,355	3,109,283	3,577,638		3,577,638	3,235,937
5.	Miscellaneous	2,587,360	2,031,369	2,538,697	2,080,032	1,549,998	3,630,030	2,321,374	1,308,656	(730,702)
	Grand total	29,375,862	20,520,719	31,115,399	18,781,182	25,154,223	43,935,405	18,833,801	25,101,604	18,964,272
					Six months	s period ended J	lune 30, 2014			
		Commission	Deferred or	ommission	Net	Other	Underwriting	9 Commission	Net underwr	iting expense
Clas	20	paid or payable	Opening	Closing	commission expenses	management expenses	expenses	from reinsurers*	June 30, 2014	June 30, 2013
Oita						(Rupees)			2014	2010
Dire	ct and facultative									
1.	Fire and property damage	25,781,876	12,886,461	20,513,765	18,154,572	20,768,752	38,923,324	29,973,413	8,949,911	8,997,457
2.	Marine, aviation and transport	9,883,659	1,277,394	1,503,747	9,657,306	7,811,928	17,469,234	6,418,283	11,050,951	9,502,557
3.	Motor	7,934,927	4,028,682	5,873,176	6,090,433	10,591,255	16,681,688	38,387	16,643,301	14,456,627
4.	Health	1,008,199	533,663	686,014	855,848	4,242,238	5,098,086	-	5,098,086	2,989,975
5.	Miscellaneous	4,156,946	2,573,427	2,538,697	4,191,676	4,007,513	8,199,189	4,650,443	3,548,746	843,226
	Grand total	48,765,607	21,299,627	31,115,399	38,949,835	47,421,686	86,371,521	41,080,526	45,290,995	36,789,842

 $<sup>^{\</sup>star}\,\text{Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.}$ 

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Investment Income (Un-Audited)**

Three months period ended

For the three and six months period ended June 30, 2014

	30 June	30 June	30 June	30 June
	2014	2013	2014	2013
		(Rup	ees)	
Income from trading investments				
Gain on sale of trading investments - net	-	10,762,025	12,208,310	12,614,674
Dividend income	-	849,000	-	3,815,250
Unrealised gain on re-measurement				
of securities to fair value - net	-	3,427,677	-	4,172,922
	-	15,038,702	12,208,310	20,602,846
Income from non-trading investments				
Held to maturity				
Return on government securities	1,553,464	2,366,125	3,088,263	4,662,921
Return on other fixed income securities				
and deposits - term finance certificates	-	112,426	-	331,516
Available-for-sale				
Dividend income	2,442,000	2,661,750	2,442,000	2,661,750
	3,995,464	5,140,301	5,530,263	7,656,187
Gain on sale of non-trading investments - net	38,062,662	25,631,164	56,154,696	44,650,710
Reversal for impairment in				
investment classified as held to maturity	29,247	-	29,247	-
Investments related expenses	-	(774,181)	(5,718,578)	(4,289,266)
Net investment income	42,087,373	45,035,986	68,203,938	68,620,477

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director Mohammad Hussain Hirji Director & Chief Executive

Six months period ended

For the six months period ended June 30, 2014

# 1. STATUS AND NATURE OF BUSINESS

Century Insurance Company Limited (the Company) is a public limited company incorporated in Pakistan on October 10, 1985 under the Companies Ordinance, 1984. The Company is listed on the Karachi and Lahore Stock Exchanges. The Company is engaged in general insurance business. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi.

### STATEMENT OF COMPLIANCE

These condensed interim financial statements of the Company for the six months period ended June 30, 2014 are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures made in these condensed interim financial statements have, however, been limited based on a format prescribed by the Securities and Exchange Commission of Pakistan in its Circular No. 7 of 2003 and International Accounting Standard 34 - Interim Financial Reporting. They do not include all the disclosures required for annual financial statements, and these condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2013.

# 3. BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under historical cost convention except for certain investments which are stated at their fair values.

## 4. ACCOUNTING ESTIMATES AND JUDGMENTS

In preparing these condensed interim financial statements, the estimates / judgements and associated assumptions made by management in applying the Company's accounting policies and reported amounts of assets, liabilities, income and expenses are the same as those applied in the annual financial statements as at and for the year ended December 31, 2013.

# 5. SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements for the year ended December 31, 2013. The financial and insurance risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company for the year ended December 31, 2013, except as follows:

For the six months period ended June 30, 2014

# 5.1 New, amended and revised International Financial Reporting Standards (IFRSs) and interpretations

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial year except as follows:

# New / Revised Standards, Interpretations and Amendments

The Company has adopted the following revised standard, amendments and interpretation of IFRSs which became effective during the current period:

IAS 32 - Financial Instruments: Presentation - (Amendment)

- Offsetting Financial Assets and Financial Liabilities

IAS 36 - Impairment of Assets - (Amendment)

- Recoverable Amount Disclosures for Non-Financial Assets

IAS 39 - Financial Instruments: Recognition and Measurement - (Amendment)

- Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21 - Levies

The adoption of the above revision and amendments of the standards did not have any effect on the condensed interim financial statements.

		(Un-audited)	(Audited)
		June 30,	December 31,
		2014	2013
		(F	Rupees)
6.	AMOUNT DUE TO OTHER INSURERS /		
	REINSURERS		
	Foreign reinsurers	60,817,321	18,911,946
	Local reinsurers	149,228,666	94,269,407
	Co-insurers	23,189,336	22,101,961
		233,235,323	135,283,314
7.	OTHER CREDITORS AND ACCRUALS		
	Creditors	1,635,932	1,852,169
	Federal excise duty	26,215,699	5,287,161
	Federal insurance fees	1,842,510	386,218
	Retention money	241,319	106,572
	Commission payable	83,142,499	67,676,593
	Provision for workers' welfare fund	10,175,155	9,175,156
	Margin deposits	2,835,308	2,405,708
	Payable to gratuity fund	1,177,752	4,061,306
	Withholding tax payable	177,103	145,674
	Deposits from employees against car scheme	3,481,933	4,198,510
	Others	4,613	8,808
		130,929,823	95,303,875

For the six months period ended June 30, 2014

# 8. CONTINGENCIES AND COMMITMENTS

## **CONTINGENCIES**

There are no contingencies outstanding as at June 30, 2014.

# **COMMITMENTS**

		Note	(Un-audited) June 30, 2014	(Audited) December 31, 2013
8.1	Capital work in progress		(F	Rupees)
	Office renovation Software development	8.1.1 8.1.2	375,000 750,000 1,125,000	2,580,445 750,000 3,330,445

- 8.1.1 This represent balance payable on account of service fee for designing, supervision and submission of BOQ for construction / renovation of Islamabad office.
- 8.1.2 This represents the balance payable on account of development of BI software as per the agreement.

		Note	(Un-audited) June 30, 2014	(Audited) December 31, 2013 Rupees)
9.	INVESTMENTS		(1	iupees)
	In related parties Investments in associates - equity accounting * Available-for-sale - quoted mutual funds *	9.1 9.2	43,449,400 751,375,178 794,824,578	43,254,226 598,596,198 641,850,424
	Others Investment at fair value through profit or loss - held-for-trading Quoted shares		-	124,102,509
	Held to maturity Government securities * Term finance certificate	9.3	48,033,747 - 48,033,747	47,920,825 - 47,920,825
	Available-for-sale Quoted equity securities / mutual funds * Less: Provision for impairment (net of reversals)	9.4	367,264,787 (43,059,465) 324,205,322	341,847,027 (43,059,465) 298,787,562
			1,167,063,647	1,112,661,320

<sup>\*</sup> The market value of investments as at June 30, 2014 was Rs.1,773.63 million (December 31, 2013: Rs.1,314.39 million).

For the six months period ended June 30, 2014

The result of associates have been accounted for based on latest available financial information for the period ended March 31, 2014.

# 9.2 Available-for-sale - quoted mutual funds

# 9.2.1 Related parties

Number of units		Face value	Name of entity	(Un-audited)	(Audited)	
	2014	2013	per unit	Open-end mutual funds	June 30,	December 31,
			(Rupees)		2014	2013
					(RI	upees)
	1,540,276	2,354,959	100	Lakson Income Fund	126,303,617	202,786,094
	1,474,239	2,841,121	100	Lakson Money Market Fund	132,284,387	250,132,681
				Lakson Asset Allocation		
	530,411	518,535	100	Emerging Market Fund	53,677,415	53,677,415
	3,297,712	-	100	Lakson Equity Fund	331,674,468	-
				Lakson Asset Allocation		
	1,092,588	931,586	100	Developed Market Fund	107,435,291	92,000,008
					751,375,178	598,596,198

9.2.2 Market value of investment in related parties classified as available-for-sale is Rs.821.49 million (December 31, 2013: Rs.680.57 million)

		(Un-audited) June 30, 2014	(Audited) December 31, 2013
9.3	Term finance certificate	(R	upees)
	Cost Less : Provision for impairment	330,015 (330,015)	359,350 (359,350) -
9.4	Provision for impairment - net of reversals		
	Opening provision Realised on disposal Closing provision	43,059,465	53,142,586 (10,083,121) 43,059,465

For the six months period ended June 30, 2014

10.	SUNDRY RECEIVABLES	(Un-audited) June 30, 2014(R	(Audited) December 31, 2013 upees)
	Profit on bank deposits - saving accounts Security deposits Advance to employees Advance against expenses Advance against right shares Others	376,713 4,033,389 2,025,715 178,978 - 345,302 6,960,097	464,492 3,686,889 2,013,371 102,978 2,826,000 74,866 9,168,596
11.	FIXED ASSETS - TANGIBLE AND INTANGIBLE  Opening written down value  Add: Additions during the period / year - at cost	47,095,355	43,956,750
	- Office improvement - Furniture and fixtures - Office equipment - Computer and related accessories - Motor vehicles	1,574,800 2,028,850 371,877 379,983 4,827,300 9,182,810	697,905 192,289 1,121,134 727,650 9,022,725 11,761,703
	Less: Written down value of deletions  Depreciation/amortisation for the period / year	3,893,162 4,201,537 8,094,699	1,597,719 7,778,484 9,376,203
	Less: Capital work-in-progress-Opening Add: Capital work-in-progress-Closing	1,855,905 2,849,000	1,102,800 1,855,905
	Closing written down value	49,176,561	47,095,355

For the six months period ended June 30, 2014

# 12. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of associated companies, companies under common control, companies with common directors, major shareholders, employees' retirement benefit plans, directors and key management personnel. All transactions involving related parties arising in the normal course of business are conducted at agreed terms and conditions. Transactions with the key management personnel are made under their terms of employment / entitlements. Contributions to the employee retirement benefits are made in accordance with the terms of employee retirement benefit schemes and actuarial advice. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

		(Un-audited)							
		Three months	period ended	Six months	period ended				
		June 30, 2014	June 30, 2013	June 30, 2014	June 30, 2013				
			(Rup	ees)					
	Premium written	166,134,473	155,653,330	213,604,211	192,977,559				
	Commission expense	19,572,129	19,575,211	25,306,260	24,130,440				
	Claims paid	7,820,186	5,270,864	17,038,860	11,782,903				
	Dividend paid	52,592,018	43,826,682	52,592,018	43,826,682				
	Investment in associates	-	2,189,540	-	2,189,540				
	Expenses	3,338,912	3,270,695	12,355,690	9,068,245				
	Contribution to / provision for staff benefit plans	1,659,016	1,243,195	3,124,650	2,296,749				
	Remuneration to key management personnel	15,319,341	14,186,772	32,259,345	26,965,202				
13.	EARNINGS PER SHARE - BASIC AND DILUTED								
	Profit after tax for the period	43,933,417	48,072,478	70,307,159	66,588,309				
			(Num	nber)					
	Weighted average number of ordinary shares	45,724,366	45,724,366	45,724,366	45,724,366				
			(Rup	ees)					
	Earnings per share - basic and diluted	0.96	1.05	1.54	1.46				

13.1 No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

For the six months period ended June 30, 2014

# 14. OPERATING SEGMENTS

Class of business wise revenue and results have been disclosed in the condensed interim statement of premiums and condensed interim profit and loss account respectively, prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets and liabilities as at June 30, 2014 and December 31, 2013:

		Fire and property Marine, aviation and Motor damage transport		otor	Health		Miscellaneous		Total			
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Un-audited June 30, 2014	Audited December 31, 2013
						(Rup	oees in '00	0)				
Segment assets	188,065	123,044	13,583	13,188	13,325	13,932	4,201	4,048	56,060	54,126	275,234	208,339
Unallocated corporate assets											1,674,543	1,530,590
Consolidated corporate assets											1,949,777	1,738,929
Segment liabilities	188,065	141,119	30,089	25,793	102,034	100,345	43,352	50,299	73,457	70,128	436,995	387,685
Unallocated corporate liabilities											399,266	239,638
Consolidated corporate liabilities											836,261	627,323

# 15. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue in accordance with a resolution of the Board of Directors on August 19, 2014.

# 16. GENERAL

- 16.1 Figures of the profit and loss account for the quarters ended June 30, 2014 and June 30, 2013 have not been subjected to limited scope review by the auditors as they are only required to review half-yearly figures.
- 16.2 Figures in these condensed interim financial statements have been rounded off to the nearest rupee, unless otherwise stated.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay Director A. Aziz H. Ebrahim Director

# Notes

# Notes

# Notes

# Network

# Registered and Corporate Office

Lakson Square, Building # 2, Sarwar Shaheed Road, Karachi-74200.

Tel: (021) 35698000

### **Head Office**

11th Floor, Lakson Square, Building # 3, Sarwar Shaheed Road, Karachi-74200. UAN: (021) 111-111-717 Fax: (021) 35671665 Email: info@cicl.com.pk

### Karachi Lakson Square Office

10<sup>th</sup> Floor, Lakson Square, Building # 3, Sarwar Shaheed Road, Karachi-74200. Tel: (021) 35698550 Fax: (021) 35689518

### Karachi Clifton Office

Office # 504-505, 5<sup>th</sup> Floor, Marine Point, DC 1, Block-9, Clifton, Karachi. Tel: (021) 35309234-36 Fax: (021) 35309237

# Lahore Regional Office

1<sup>st</sup> Floor, 1<sup>4</sup> Ali Block, New Garden Town, Lahore. UAN: (042) 111-111-717 Fax: (042) 35911176

# Islamabad Regional Office

Office # 6, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad. UAN: (051) 111-111-717 Fax: (051) 2870228

### Faisalabad Office

1st Floor, FM Plaza, 15-D, People's Colony, Faisalabad. UAN: (041) 111-111-717 Fax: (041) 8554453

### Sialkot Office

1st Floor, Karim Plaza, Iqbal Town, Defence Road, Sialkot. UAN: (052) 111-111-717 Fax: (052) 3241703

# Multan Office

Office # 55-57, 1st Floor, Business City Plaza, Bosan Road, Multan.

Tel: (061) 6211241-43 Fax: (061) 6211244





