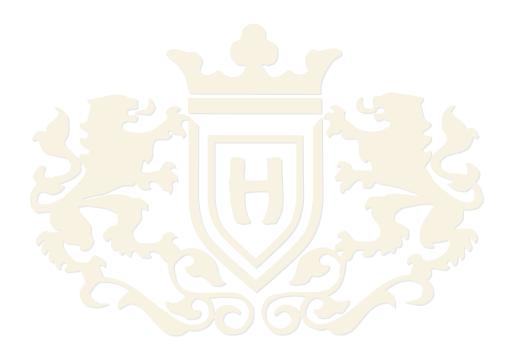


Your Trust, Our Assurance

Quarterly Report March 2014 (Un-audited)



# **Century Insurance at a Glance**

- Century Insurance is a Lakson Group Company.
- Operating since 1989, dealing in all areas of general insurance business.
- One of the premier general insurance companies of Pakistan.
- Rated "A+" with a stable outlook by JCR VIS, signifying a 'high capacity to meet policyholders' and contractual obligations'.
- Total equity in excess of Rs. 1.1 billion.
- Twice awarded 'Top 25 Companies Award' by the Karachi Stock Exchange.
- Very strong reinsurance treaty arrangements with highly rated international reinsurers.
- Broad client base consisting of individuals as well as some of the most prestigious local and multinational companies.

## **Contents**

- 02 Vision & Mission
- 03 Corporate Information
- 04 Directors' Review
- 06 Balance Sheet
- 08 Profit and Loss Account
- 09 Statement of Comprehensive Income
- 10 Statement of Changes in Equity
- 11 Statement of Cash Flows
- 13 Statement of Premiums
- 14 Statement of Claims
- 15 Statement of Expenses
- 16 Statement of Investment Income
- 17 Notes to the Financial Statements

### **Our Vision**

To be an organization known for integrity and ethical behavior and fully dedicated to our Clients, Business Partners, Shareholders and Employees, providing exceptional quality service and committed to achieving excellence in all areas of our operations.

Our motto: "Customer satisfaction is management's top priority"

# **Our Mission**

- To become a company of choice for our valued Clients, Stockholders and Employees.
- To maximize growth and profitability of the Company and provide excellent financial returns to its valued Shareholders.
- The Company culture to be known for Integrity and Ethical behavior.
- The Company to be known as one of the best insurance companies of the country.

# **Corporate Information**

### **Board of Directors**

Mr. Iqbal Ali Lakhani (Chairman)

Mr. Zulfiqar Ali Lakhani

Mr. Amin Mohammed Lakhani

Mr. Tasleemuddin Ahmed Batlay

Mr. A. Aziz H. Ebrahim

Mr. Mohammad Hussain Hirji (Chief Executive)

Mr. Mansoor Ahmed

### Advisor

Mr. Sultan Ali Lakhani

### **Chief Financial Officer**

Mr. Sabza Ali Pirani

### **Company Secretary**

Mr. Mansoor Ahmed

### **Audit Committee**

Mr. Zulfigar Ali Lakhani (Chairman)

Mr. Amin Mohammed Lakhani

Mr. Tasleemuddin Ahmed Batlay

### **Underwriting Committee**

Mr. Tasleemuddin Ahmed Batlay (Chairman)

Mr. Mohammad Hussain Hirji

Mr. Afzal-ur-Rahman

### Claim Settlement Committee

Mr. Amin Mohammed Lakhani (Chairman)

Mr. Mohammad Hussain Hirji

Mr. Afzal-ur-Rahman

### Reinsurance & Co-Insurance Committee

Mr. Zulfiqar Ali Lakhani (Chairman)

Mr. Mohammad Hussain Hirji

Mr. Afzal-ur-Rahman

Ms. Madiha Khalid

### **Human Resource & Remuneration Committee**

Mr. Amin Mohammed Lakhani (Chairman)

Mr. Tasleemuddin Ahmed Batlay

Mr. Mohammad Hussain Hirji

### **External Auditors**

M/s. Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

### **Shares Registrar**

M/s. FAMCO Associates (Pvt) Ltd.

8-F, Next to Hotel Faran, Nursery, Block-6. P.E.C.H.S., Shahra-e-Faisal.

Karachi.

Tel: (021) 34380101-2

Fax: (021) 34380106

Email: info.shares@famco.com.pk

Website: www.famco.com.pk

### **Bankers**

Allied Bank Limited

Bank Al-Habib Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

HSBC Bank Middle East Limited

JS Bank Limited

MCB Bank Limited

National Bank of Pakistan

NIB Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

### Registered & Corporate Office

Lakson Square, Building No. 2, Sarwar Shaheed Road, Karachi-74200

### **Head Office**

11<sup>th</sup> Floor, Lakson Square, Building No. 3, Sarwar Shaheed Road, Karachi-74200.

Website: www.cicl.com.pk

**UAN:** 111-111-717 **NTN:** 0710008-6

# **Directors' Review**

On behalf of the Board of Directors, I am pleased to present to you the un-audited financial statements for the first guarter ended 31 March 2014.

### General Review

All core business segments of the Company were profitable during the period under review and contributed significantly to the bottom line. Gross premium is up by Rs. 40 million (34%) and net premium is also up by Rs. 26 million (38%). Investment & other income has increased by Rs. 3 million (12%) resulting in an enhanced Profit after tax of Rs. 7 million and an Earnings per share of Rs. 0.58.

### Operating Results

The comparative financial highlights for the first quarter ended 31 March 2014 and 2013 are presented below:-

Rupees in millions (except for EPS)	31 March 2014	31 March 2013	Increase / (I Amount	Decrease) %
Gross written premium	159	119	40	34
Net premium	94	68	26	38
Underwriting profit	22	15	7	47
Investment & other income	28	25	3	12
Profit before tax	27	20	7	35
Profit after tax	26	19	7	37
Total assets	1,742	1,551	191	12
Paid-up capital	457	457	-	-
Total equity	1,138	1,042	96	9
Earnings per share (EPS) Rs.	0.58	0.40	0.18	45

As compared to 1QFY13, the gross premium from Fire, Marine, Motor, Health and Miscellaneous business classes has increased by Rs. 9 million (26%), Rs. 6 million (20%), Rs. 10 million (22%), Rs. 7 million (700%) and Rs. 8 million (82%) respectively.

Also, during the period under review, the Company has recorded investment and other income of Rs. 28 million as compared to Rs. 25 million in 1QFY13. Your Company will continue to place special emphasis on generating a significant portion of its investment income from sustainable sources such as fixed income and dividends.

### **Future Outlook**

The underwriting results are expected to improve in the subsequent quarters. Further, the management is making concerted efforts to increase its market share and profitability and we are hopeful that this will result in enhancing shareholders' equity in the future.

### Acknowledgments

The Directors of your Company would like to take this opportunity to thank the Securities and Exchange Commission of Pakistan (SECP), Insurance Association of Pakistan (IAP), State Bank of Pakistan (SBP) and various banks and financial institutions for their continued support and cooperation.

The Directors would also like to express their gratitude and appreciation for the support provided by our valued reinsurers.

We also thank our shareholders, who continue to place their trust and confidence in the Company and assure them of our best efforts to ensure optimum utilization of their investment in the Company.

Finally, the Directors wish to place on record their appreciation of the devotion, loyalty and hard work of the management and members of the staff that have contributed towards the growth of the Company and success of its operations.

<mark>Iqbal Ali Lakhani</mark> Chairman

Karachi: 24 April 2014

# **Condensed Interim Balance Sheet**

As at 31 March 2014

		(Un-audited) 31 March 2014	(Audited) 31 December 2013
	Note	(Rup	pees)
Share capital and reserves Authorised share capital [50,000,000 (31 December 2013: 50,000,000) Ordinary shares of Rs.10 each]		500,000,000	500,000,000
Paid-up share capital Retained earnings Reserves		457,243,660 307,799,277 373,024,260 1,138,067,197	457,243,660 281,338,081 373,024,260 1,111,606,001
Underwriting provisions Provision for outstanding claims (including IBNI Provision for unearned premium Commission income unearned Total underwriting provisions	3)	150,418,028 199,830,285 24,162,397 374,410,710	137,310,372 221,969,685 30,577,853 389,857,910
Creditors and accruals Premiums received in advance Amount due to other insurers / reinsurers Accrued expenses Other creditors and accruals	6	1,424,711 127,253,724 4,366,574 94,732,411 227,777,420	556,745 135,283,314 4,949,864 95,303,875 236,093,798
Other liabilities Unclaimed dividend		1,362,082	1,371,364
TOTAL LIABILITIES		603,550,212	627,323,072
TOTAL EQUITY AND LIABILITIES		1,741,617,409	1,738,929,073
CONTINGENCIES AND COMMITMENTS	8		

	Note	(Un-audited) 31 March 2014 (Rup	(Audited) 31 December 2013 Deces)
Cash and bank deposits Cash and other equivalents Current and other accounts		925,772 50,179,770 51,105,542	770,881 104,506,846 105,277,727
Investments	9	1,204,769,587	1,112,661,320
Deferred taxation		3,373,107	3,519,347
Current assets - others Premiums due but unpaid Amount due from other insurers / reinsurers Reinsurance recoveries due but unpaid Salvage recoveries accrued Accrued investment income Reinsurance recoveries against outstanding of Taxation - net Deferred commission expense Prepayments Sundry receivables	olaims 10	88,686,280 86,900,470 32,612,349 3,755,000 838,357 70,736,549 17,602,541 20,520,719 104,997,544 6,458,949 433,108,758	119,497,864 81,790,907 26,000,087 3,580,000 2,500,343 63,273,974 16,975,981 21,299,627 126,287,945 9,168,596 470,375,324
Fixed assets  Tangible and intangible  Office improvement  Furniture and fixtures  Office equipment  Computer and related accessories  Motor vehicles  Capital work-in-progress  Computer software	11	4,560,112 3,899,622 3,608,688 1,122,862 31,518,265 4,550,850 16 49,260,415	4,789,286 4,078,998 3,871,049 1,053,902 31,446,199 1,855,905 16 47,095,355
TOTAL ASSETS		1,741,617,409	1,738,929,073

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Profit and Loss Account (Un-Audited)** For the three months period ended 31 March 2014

	Fire and property	Marine aviation and transport	Motor	Health	Miscellaneous	31 March 2014 Aggregate	31 March 2013 Aggregate
Revenue account				(Rupees	)		
Net premium revenue	3,959,650	22,990,943	39,068,284	20,862,688	7,461,994	94,343,559	67,902,932
Net claims	(2,721,298)	(4,408,160)	(24,869,309)	(17,362,599)	(2,461,449)	(51,822,815)	(35,371,955)
Management expenses	(6,211,535)	(4,806,368)	(7,659,090)	(1,132,955)	(2,457,515)	(22,267,463)	(20,417,890)
Net commission	6,791,255	(1,470,153)	(3,072,962)	(387,493)	217,425	2,078,072	2,592,320
Underwriting result	1,818,072	12,306,262	3,466,923	1,979,641	2,760,455	22,331,353	14,705,407
Net investment income						26,116,565	23,584,491
Return on bank accounts						1,049,572	1,348,993
Other income - net						288,755	5,803
General and administration expenses						(24,001,269)	(20,260,476)
Share of profit of associates - net						734,993	266,476
Profit before tax						26,519,969	19,650,694
Taxation – net						(146,240)	(1,134,863)
Profit after tax						26,373,729	18,515,831
Profit and loss appropriation account							
Balance at commencement of the year						281,338,081	192,682,416
Profit after tax for the period						26,373,729	18,515,831
Other comprehensive income - share in associates' reserves							324,450
Balance of unappropriated profit at end of the period							211,522,697
Earnings per share of Rs.10 each - basic	c and diluted	(note 13	i)			0.58	0.40

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Igbal Ali Lakhani Chairman

Tasleemuddin Ahmed Batlay Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Comprehensive Income (Un-Audited)**

For the three months period ended 31 March 2014

	31 March 2014	31 March 2013
		pees)
Profit after tax for the period	26,373,729	18,515,831
Other comprehensive income		
- Share in associates' reserve	87,467	324,450
Total comprehensive income for the period	26,461,196	18,840,281

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Changes in Equity (Un-Audited)**

For the three months period ended 31 March 2014

	Share capital			Total		
	Issued,	Capital reserves	Revenu	ue reserves		
	subscribed and paid-up	Share	General reserve	Retained earnings	Total reserves	
		premium		upees)	16361763	
Balance as at 01 January 2013	457,243,660	254,024,260	119,000,000	192,682,416	565,706,676	1,022,950,336
Changes in equity for the three months						
period ended 31 March 2013						
Profit after tax for the period	-	-	-	18,515,831	18,515,831	18,515,831
Other comprehensive income	-	-	-	324,450	324,450	324,450
Total comprehensive income	-	-	-	18,840,281	18,840,281	18,840,281
Balance as at 31 March 2013	457,243,660	254,024,260	119,000,000	211,522,697	584,546,957	1,041,790,617
Balance as at 01 January 2014	457,243,660	254,024,260	119,000,000	281,338,081	654,362,341	1,111,606,001
Changes in equity for the three months						
period ended 31 March 2014						
polica chaca of March 2014						
Durch office to the market				00 070 700	00.070.700	00.070.700
Profit after tax for the period	-	-	-	26,373,729	26,373,729	26,373,729
Other comprehensive income	-	-	-	87,467	87,467	87,467
Total comprehensive income	-	-	-	26,461,196	26,461,196	26,461,196
Balance as at 31 March 2014	457,243,660	254,024,260	119,000,000	307,799,277	680,823,537	1,138,067,197

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Cash Flows (Un-Audited)**

31 March

31 March

For the three months period ended 31 March 2014

2014 2013(Rupees)	
Operating cash nows	
(a) Underwriting activities	
Premiums received 165,347,929 130,246,4	37
Reinsurance premiums paid (55,321,608) (65,927,2	66)
Claims paid (73,502,669) (47,388,2	57)
Reinsurance and other recoveries received 17,018,440 19,608,7	95
Commissions paid (9,256,135) (12,126,1	24)
Commissions received 13,538,659 10,110,4	)5
Net cash inflow from underwriting activities 57,824,616 34,524,0	40
(b) Other operating activities	
Income tax paid (626,560) (478,2	
General management expenses paid (53,930,379) (40,894,1	1
Other operating receipts 388,721 4,866,5	98
	0.01
Net cash outflow from other operating activities (54,168,218) (36,505,7	98)
Total cash inflow / (outflow) from all operating activities 3,656,398 (1,981,7	20/
(1,901,7	30)
Investment activities	
The state of the s	
Profit / return received 4,171,476 2,862,3	74
Dividends received 125,000 1,124,0	
Payments for investments (336,138,877) (227,429,4	
Proceeds from disposal of investments 278,034,757 198,439,1	- 1
Fixed capital expenditure (5,910,805) (542,6	- 1
Proceeds from disposal of fixed assets 1,899,148 5,0	00
Total cash outflow from investing activities (57,819,301) (25,541,6	19)
Financing activities - dividends paid (9,282)	-
Net cash outflow from all activities (54,172,185) (27,523,3	77)
Cash at beginning of the period 104,577,727 89,810,7	32
Cash at end of the period 50,405,542 62,287,4	J5

# **Condensed Interim Statement of Cash Flows (Un-Audited)**

For the three months period ended 31 March 2014

31 March 2014	31 March 2013
(Rup	oees)
3,656,398	(1,981,758)
(2,112,651)	(1,933,461)
266,054	4,999
30,300,344	20,872,195
-	2,966,250
3,342,065	4,882,403
(32,842,059)	(86,922,723)
23,763,578	80,627,926
26,373,729	18,515,831
	2014 (Rup 3,656,398 (2,112,651) 266,054 30,300,344 - 3,342,065 (32,842,059) 23,763,578

### Definition of cash

Cash comprises of cash in hand, policy stamps, bond papers, cheques in hand, bank balances and other deposits which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

### Cash for the purposes of the Statement of Cash Flows consists of:

### Cash and bank deposits

Cash and other equivalents

-	Cash			

- Policy stamps and bond papers in hand

$\sim$			1.1		
( )	irrent	and	other	accor	ints

- Current accounts \*
- Savings accounts

100,220	107,071
745,552	52,237
925,772	159,308
1,728,159	2,006,332
47,751,611	60,121,765
49,479,770	62,128,097
50,405,542	62,287,405

107 071

100 000

This does not include local currency account with a lien amounting to Rs. 0.7 million (31 March 2013: Rs. 0.7 million), with a commercial bank for letters of credit arranged through the bank for securing claims arising outside Pakistan.

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Igbal Ali Lakhani Chairman

Tasleemuddin Ahmed Batlay Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Premiums (Un-Audited)**

For the three months period ended 31 March 2014

### Business underwritten inside Pakistan

		Premiums	Unearned	l premium	Premiums	Reinsurance	Prepaid rei	insurance	Reinsurance	Net premiu	m revenue
		written	rese	erve	earned	ceded	prem	ium	expenses	31 March	31 March
Clas	S		Opening	Closing			Opening	Closing		2014	2013
						(	Rupees)	-			
Dire	ct and facultative										
1.	Fire and property damage	44,445,387	96,158,457	73,814,068	66,789,776	40,783,559	93,973,352	71,926,785	62,830,126	3,959,650	6,236,683
2.	Marine, aviation and transport	34,390,998	8,609,854	9,582,217	33,418,635	9,194,945	5,266,928	4,034,181	10,427,692	22,990,943	17,545,287
3.	Motor	54,803,079	58,066,030	70,919,474	41,949,635	2,608,225	5,554,913	5,281,787	2,881,351	39,068,284	32,240,321
4.	Health	8,106,631	36,917,060	24,161,003	20,862,688					20,862,688	4,304,593
5.	Miscellaneous	17,584,252	22,218,284	21,353,523	18,449,013	10,968,418	18,970,044	18,951,443	10,987,019	7,461,994	7,576,048
	Grand total	159,330,347	221,969,685	199,830,285	181,469,747	63,555,147	123,765,237	100,194,196	87,126,188	94,343,559	67,902,932

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Claims (Un-Audited)**

For the three months period ended 31 March 2014

### Business underwritten inside Pakistan

		Claims	Outstandir	ng claims	Claims	Reinsurance	Reinsurance	and other	Reinsurance	Net claims	s expense
		paid	Opening	Closing	expenses	and other	recoveries in	recoveries in respect of		31 March	31 March
						recoveries	outstandin	g claims	recoveries	2014	2013
Class						received	Opening	Closing	revenue		
						(Rup	oees)				
Dire	ct and facultative										
1.	Fire and property damage	12,735,164	23,326,872	27,491,109	16,899,401	7,747,745	16,184,346	22,614,704	14,178,103	2,721,298	4,897,180
2.	Marine, aviation and transport	7,762,112	15,435,113	14,753,815	7,080,814	2,338,173	6,644,177	6,978,658	2,672,654	4,408,160	4,225,013
3.	Motor	28,743,588	42,246,940	48,060,078	34,556,726	9,596,417	4,348,450	4,439,450	9,687,417	24,869,309	19,560,337
4.	Health	13,866,290	13,381,999	16,878,295	17,362,586		3,514,530	3,514,517	(13)	17,362,599	4,713,928
5.	Miscellaneous	10,395,515	42,919,448	43,234,731	10,710,798	7,642,600	32,582,471	33,189,220	8,249,349	2,461,449	1,975,497
	Grand total	73,502,669	137,310,372	150,418,028	86,610,325	27,324,935	63,273,974	70,736,549	34,787,510	51,822,815	35,371,955

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Igbal Ali Lakhani Chairman

Tasleemuddin Ahmed Batlay Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Expenses (Un-Audited)**

For the three months period ended 31 March 2014

### Business underwritten inside Pakistan

Class -		Commission paid or			nmission Net commission		Underwriting expenses	Commission from	Net underwriting expense  31 March 31 March	
		payable a	b	C	expenses d=a+b-c	expenses e	f=d+e	reinsurers* g	2014 h=f-g	2013
						(Rupees)				
Dire	ct and facultative									
1.	Fire and property damage	7,471,762	12,886,461	10,625,704	9,732,519	6,211,535	15,944,054	16,523,774	(579,720)	459,549
2.	Marine, aviation and transport	5,000,466	1,277,394	1,429,541	4,848,319	4,806,368	9,654,687	3,378,166	6,276,521	5,652,755
3.	Motor	4,824,292	4,028,682	5,764,296	3,088,678	7,659,090	10,747,768	15,716	10,732,052	10,385,300
4.	Health	523,639	533,663	669,809	387,493	1,132,955	1,520,448	-	1,520,448	(245,962)
5.	Miscellaneous	1,569,586	2,573,427	2,031,369	2,111,644	2,457,515	4,569,159	2,329,069	2,240,090	1,573,928
	Grand total	19,389,745	21,299,627	20,520,719	20,168,653	22,267,463	42,436,116	22,246,725	20,189,391	17,825,570

<sup>\*</sup> Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# **Condensed Interim Statement of Investment Income (Un-Audited)**

For the three months period ended 31 March 2014

	31 March 31 March 2014 2013		
	(Rup	oees)	
Income from trading investments			
Gain on sale of trading investments - net	12,208,310	1,852,649	
Dividend income	-	2,966,250	
Unrealised gain on re-measurement		= 4 = 0 4 =	
of securities to fair value – net	12,208,310	745,245 5,564,144	
Income from non-trading investments	12,200,310	5,504,144	
Held to maturity			
Return on government securities	1,534,799	2,296,796	
Return on other fixed income securities			
and deposits - term finance certificates	-	219,090	
	1,534,799	2,515,886	
Gain on sale of non-trading investments - net	18,092,034	19,019,546	
Investments related expenses	(5,718,578)	(3,515,085)	
Net investments income	26,116,565	23,584,491	

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

For the three months period ended 31 March 2014

### STATUS AND NATURE OF BUSINESS

Century Insurance Company Limited (the Company) is a public limited company incorporated in Pakistan on 10 October 1985 under the Companies Ordinance, 1984. The Company is listed on the Karachi and Lahore Stock Exchanges. The Company is engaged in general insurance business. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi.

### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements of the Company for the three months period ended 31 March 2014 are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures made in these condensed interim financial statements have, however, been limited based on a format prescribed by the Securities and Exchange Commission of Pakistan in its Circular No. 7 of 2003 and International Accounting Standard 34, Interim Financial Reporting. They do not include all the disclosures required for annual financial statements, and these condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2013.

### 3. BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under historical cost convention.

### 4. ACCOUNTING ESTIMATES AND JUDGMENTS

In preparing these condensed interim financial statements, the estimates / judgments and associated assumptions made by management in applying the Company's accounting policies and reported amounts of assets, liabilities, income and expenses are the same as those applied in the annual financial statements as at and for the year ended 31 December 2013.

### 5. SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements for the year ended 31 December 2013. The financial and insurance risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Company for the year ended 31 December 2013.

For the three months period ended 31 March 2014

		(Un-audited) 31 March 2014	(Audited) 31 December 2013 Rupees)
6.	AMOUNT DUE TO OTHER INSURERS / REINSURERS	(.	tapeddy
	Foreign reinsurers Local reinsurers Co-insurers	14,645,413 105,602,613 7,005,698 127,253,724	18,911,946 94,269,407 22,101,961 135,283,314
7.	OTHER CREDITORS AND ACCRUALS		
	Creditors Federal excise duty Federal insurance fees Retention money Commission payable Workers' welfare fund Margin deposits Payable to gratuity fund Withholding tax payable Deposits from employees against car scheme Others	1,517,028 4,602,727 374,012 241,319 69,675,263 9,175,155 2,835,308 588,876 174,030 3,901,252 1,647,441	1,852,169 5,287,161 386,218 106,572 67,676,593 9,175,156 2,405,708 4,061,306 145,674 4,198,510 8,808
8.	CONTINGENCIES		
	There are no contingencies as at 31 March 2014.		
	COMMITMENTS		
	Capital work in progress		
	Office renovation Software development	750,000 750,000	2,580,445 750,000 3,330,445

(Un-audited)

(Audited)

For the three months period ended 31 March 2014

Opening provision Realised on disposal

Closing provision

			31 March 2014	31 December 2013
		Note	(F	Rupees)
9.	INVESTMENTS			
	In related parties Investments in associates - equity			
	accounting *	9.1	44,076,686	43,254,226
	Available-for-sale - quoted*	9.1	763,929,163	598,596,198
	/ Wallable for bale quoted		808,005,849	641,850,424
			,,-	,,
	Others			
	Investment at fair value through profit and			
	loss - held-for-trading			
	Quoted shares		-	124,102,509
	Halalta mast wit.			
	Held to maturity  Government securities *		47,976,173	47,920,825
	dovernment securities		47,970,173	47,920,023
	Available-for-sale - quoted*		391,847,030	341,847,027
	Less: Provision for impairment (net of reversals)	9.2	(43,059,465)	(43,059,465)
			348,787,565	298,787,562
			1 004 760 507	1 110 661 000
			1,204,769,587	1,112,661,320
	* The market value of investments as at 3 (31 December 2013: Rs.1,314.39 million).	31 March	n 2014 was Rs	.1,818.16 million
9.1	The result of associates have been recorded by for the year ended 31 December 2013.	ased on I	atest available fin	ancial information
			(Un-audited)	(Audited)
			31 March	31 December
			2014	2013 Rupees)
9.2	Provision for impairment - net of reversal		(Г	iupees)
0.2	Tovision for impairment. Hot of fovoldar			

43,059,465

43,059,465

53,142,586

(10,083,121)43,059,465

(Un-audited)

31 March

(Audited)

31 December

For the three months period ended 31 March 2014

		2014	2013			
		(Rupees)				
10.	SUNDRY RECEIVABLES					
	Profit on bank deposits - saving accounts Security deposits Advance to employees Advance against expenses Advance against right shares Others	389,024 3,687,889 2,059,588 204,078	464,492 3,686,889 2,013,371 102,978 2,826,000 74,866			
		6,458,949	9,168,596			
11.	FIXED ASSETS - Tangible and intangible					
	Opening written down value	47,095,355	43,956,750			
	Add: Additions during the period / year - at cost - Office improvement - Furniture and fixtures		697,905 192,289			
	- Office equipment	192,577	1,121,134			
	- Computer and related accessories	227,683	727,650			
	- Motor vehicles	2,795,600 3,215,860	9,022,725			
		3,213,000	11,701,703			
	Less: Written down value of deletion  Depreciation/amortisation for the period / year	1,633,094 2,112,651 3,745,745	1,597,719 7,778,484 9,376,203			
	Less: Capital work-in-progress-Opening Add: Capital work-in-progress-Closing	1,855,905 4,550,850	1,102,800 1,855,905			
	Closing written down value	49,260,415	47,095,355			

### 12. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of associated companies, companies under common control, companies with common directors, major shareholders, employees' retirement benefit plans, directors and key management personnel. All transactions involving related parties arising in the normal course of business are conducted at agreed terms and conditions. Transactions with the key management personnel are made under their terms

For the three months period ended 31 March 2014

of employment / entitlements. Contributions to the employee retirement benefits are made in accordance with the terms of employee retirement benefit schemes and actuarial advice. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial information, are as follows:

		(Un-audited)			
		31 March	31 March		
		2014	2013		
		(Ri	upees)		
	Premiums written	47,469,738	37,324,229		
	Commission expense	5,734,131	4,555,229		
	Claims paid	9,218,674	6,512,039		
	Expenses	9,016,778	5,797,550		
	Contribution to / provision for staff benefit plans	1,465,634	1,053,554		
	Remuneration to key management personnel	16,940,004	12,778,430		
		(l In-ai	udited)		
		31 March	31 March		
		2014	2013		
		(Rt	upees)		
13.	EARNINGS PER SHARE - BASIC AND DILUTED				
	Profit after tax for the period	26,373,729	18,515,831		
		(Num	ber)		
	Weighted average number of ordinary shares	45,724,366	45,724,366		
		(Rup	pees)		
	Earnings per share - basic and diluted	0.58	0.40		

13.1 No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

For the three months period ended 31 March 2014

### 14. OPERATING SEGMENTS

Class of business wise revenue and results have been disclosed in the condensed interim statement of premiums and condensed interim profit and loss account respectively, prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets and liabilities as at 31 March 2014 and 31 December 2013:

	Fire and property damage				Mo	Motor		Health		Miscellaneous		Total	
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Un-audited 31 March 2014	Audited 31 December 2013	
						(Rup	ees in '00	0)					
Segment assets	105,167	123,044	12,442	13,188	15,486	13,932	4,184	4,048	54,172	54,126	191,451	208,338	
Unallocated corporate assets											1,550,166	1,530,591	
Consolidated corporate assets											1,741,617	1,738,929	
Segment liabilities	119,946	141,119	25,654	25,793	119,019	100,345	41,039	50,299	68,753	70,128	374,411	387,684	
Unallocated corporate liabilities											229,140	239,639	
Consolidated corporate liabilities											603,550	627,323	

### 15. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue in accordance with a resolution of the Board of Directors on 24 April 2014.

### 16. GENERAL

Figures in these condensed interim financial statements have been rounded off to the nearest rupee, unless otherwise stated.

Iqbal Ali Lakhani Chairman Tasleemuddin Ahmed Batlay
Director

A. Aziz H. Ebrahim Director

# Notes

# Notes

## Network

### Registered and Corporate Office

Lakson Square, Building # 2, Sarwar Shaheed Road, Karachi-74200.

Tel: (021) 35698000

### **Head Office**

11th Floor, Lakson Square, Building # 3, Sarwar Shaheed Road, Karachi-74200. UAN: (021) 111-111-717 Fax: (021) 35671665 Email: info@cicl.com.pk

### Karachi Lakson Square Office

10<sup>th</sup> Floor, Lakson Square, Building # 3, Sarwar Shaheed Road, Karachi-74200. Tel: (021) 35698550 Fax: (021) 35689518

### Karachi Clifton Office

Office # 504-505, 5<sup>th</sup> Floor, Marine Point, DC 1, Block-9, Clifton, Karachi. Tel: (021) 35309234-36 Fax: (021) 35309237

### Lahore Regional Office

1<sup>st</sup> Floor, 1<sup>4</sup> Ali Block, New Garden Town, Lahore. UAN: (042) 111-111-717 Fax: (042) 35911176

### Islamabad Regional Office

Office # 6, Kashmir Plaza, Jinnah Avenue, Blue Area, Islamabad. UAN: (051) 111-111-717 Fax: (051) 2870228

### Faisalabad Office

1<sup>st</sup> Floor, FM Plaza, 15-D, People's Colony, Faisalabad. UAN: (041) 111-111-717 Fax: (041) 8554453

### Sialkot Office

1st Floor, Karim Plaza, Iqbal Town, Defence Road, Sialkot. UAN: (052) 111-111-717 Fax: (052) 3241703

### Multan Office

Office # 55-57, 1st Floor, Business City Plaza, Bosan Road, Multan. Tel: (061) 6211241-43 Fax: (061) 6211244

Website: www.cicl.com.pk





